



MELISSA KRINZMAN / Bio
MANAGING PARTNER, KRILLION VENTURES

Melissa Krinzman is the Managing Partner of Krillion Ventures, a \$50 million early stage venture capital firm that actively invests in financial services, transportation, logistics, real estate, and digital health start-ups. Melissa is also the Founder of Venture Architects LLC, a business planning firm that positions early and growth stage companies for success in the capital-raising process.

With a 20+ year history of launching, growing and advising private companies and non-profit organizations, Melissa is considered an expert in the field of entrepreneurship. She has worked with over 1,200 companies that have raised more than \$1 billion in investment capital using business plans developed by Venture Architects. Additionally, Melissa is a sought after speaker and advisor on the subjects of business planning and capital raising, and has judged business plan competitions across the country.

Prior to founding Venture Architects, Melissa served as the President of Tyber USA, the U.S. subsidiary of a European fabric manufacturer and fashion company. Melissa was responsible for the subsidiary's full P&L start-up activities, including the coordination of its import and distribution systems and the management of all sales, marketing, licensing, and public relations efforts.

Melissa began her career as a member of the launch teams for three prominent, national nonprofit organizations. Melissa created social marketing programs with several Fortune 500 corporations for Do Something, developed national management and leadership seminars with world-renowned experts for the Peter F. Drucker Foundation for Nonprofit Management (renamed The Drucker Institute), and co-organized a White House-sponsored, multi-city community service celebration as one of the first six staff members for The Points of Light Foundation.

Melissa holds a Bachelor of Arts degree from Tufts University. She serves as a board member or advisor for many of Krillion Ventures' investments, Vice Chair of The Miami Foundation as well as a board member of Beacon College Prep (a non-profit charter school for underprivileged children).

